# **IMAGE SCAN**

Image Scan Holdings plc

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# The Image Scan Holdings PLC Board



Name	Role	Year
Tim Jackson	Chairman	2014
Vincent Deery	CEO	2008
Sarah Atwell-King	CFO and Company Secretary	2013
Dr Richard Leaver	Vice Chairman	2014
Sunil Vadgama	Non-Executive Director	2022

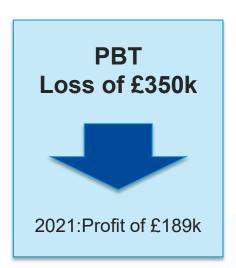
# FY 2022 performance

#### Gross profit: £1.0m Net loss £0.4m









- Overheads increased to £1.4m (2021: £1.3m)
- Stock increased to £0.6m (2021: £0.4m)
- Period end order book: £0.7m (2021 £0.5m)
- Period end cash: £0.7m (2021: £1.2m)

# **Products and Route to Market**

#### Partners:

60 partners with installations in 83 countries



ThreatScan-AS1



ThreatScan-LS1,LS3,LSC



MDXi-400



Axis-64



Axis-CXi



# **Product Positioning**



# **Security Installations**



# **Industrial Installations**



# Expanding the product range

Identify new emerging or disruptive technology products that are high value and high margin to layer into the product range using Image Scans highly developed and expansive partner network with a particular view for acquisition of said technology.

Extend the higher end portable x-ray offering







#### Short term outlook

FY2023 organisational changes made and looking to return to profit

#### **Security**

- New products in the market very positive response from customers and partners particularly in regard to the Amorphous Silicon product
- Focus on high specification, higher value products natural affinity to these markets for a smaller high-tech organisation
- Research and add in high specification products in areas our partner network has strength

#### Industrial

- Catalyst manufacturers migrating capacity to lower cost base territories
- Investigate inspection of components for fuel cell manufacturers

#### **Supply Chain**

- · Covid related delays and increased costs of key components may continue to impact business
- Raw material cost and inflation pressures expected in 2023

#### **Shareholder Engagement**

 Recent engagement with significant shareholders has been positive and a number of meetings held within the year.

# **Summary**

### **Organic Growth**

High value new portable X-ray product making an impact.

Opportunities for growth and development based on the portable product range

Look to add and further develop the high specification product range

### Strategic Development

Strategic partnerships and acquisitions become a viable proposition with recently improved shareholder engagement



# **IMAGE SCAN**

**3DX-RAY** is a trading company of **IMAGE SCAN** 

**INSIGHT WHERE IT MATTERS**